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September 20, 2011

Mr. Bill Knight                    *via electronic mail c/o: [Rashad.Young@greensboro-nc.gov](mailto:Rashad.Young@greensboro-nc.gov)*  
Mayor  
City of Greensboro  
300 West Washington Street  
Greensboro, NC 27401

**RE:     CITY OF GREENSBORO'S REQUEST FOR PROPOSALS # 37-11, JULY 20, 2011  
         MUNICIPAL SOLID WASTE MANAGEMENT SERVICES  
         REQUEST TO TERMINATE CONTRACT NEGOTIATIONS**

Mayor Knight:

I am writing on behalf of Gate City Waste Services (Gate City) to respectfully request that our bid for the referenced services at White Street Landfill be terminated. As a lifelong resident and businessman in this community I had sincerely hoped to do something positive for the White Street Landfill neighborhoods, and the people of Greensboro. Those actions no longer appear possible.

In retrospect it is clear that a very painful process has taken place; one that has affected many of my fellow citizens. It was never our intent to provide anything other than a professional and competitive offering on what we believe to be vital, necessary, and fiscally responsive solid waste management services for the City. I am confident that this was your intent as well. Given the litigation and associated activities surrounding the recent RFP process it is clear that we have no other palatable option.

In closing I would like to request that the City continue to consider our recent offering under the last RFP/proposal to develop a landfill gas to energy project at the White Street facility. We are prepared to make the significant capital investment necessary for this project and participate in a revenue/profit sharing structure with the City. As you know we have also proposed to assume operations at the City's transfer station, and help in development of an alternative disposal technology/method when the time is appropriate. Accordingly, we would request that our proposal, strictly associated with these additional issues, remain valid.

Sincerely,

Signing for:  
David H. Griffin, Sr.  
CEO - DH Griffin Companies, Inc.

cc:     Members of City Council  
         Bob Morgan, Deputy City Manager  
         Tom Pollard, Interim City Attorney  
         Dale Wyrick, Director, Field Operations Services